ARCORA® GROUP



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Dear Distribution- and Business Partners,

We finally made it into year 2020. Herewith ARCORA® wishes you a happy New Year.

During the last months we participated in various trade fairs and as well introduced new innovative products to the market. Therefore, we would like to keep you up to date.

We are highly interested in your opinion about our services. So please, do not hesitate to contact us for your feedback, either on our homepage or per E-Mail: <u>export@arcora.de</u>

We would also like to take the opportunity to inform you again that we had to increase our list prices for the year 2020 in reason of increased raw materials and transport costs. We had to adjust our list prices in line with the market but were also able to compensate this by introducing new increased discount levels, which we customized on every customer. This will not really influence the pricing by new discount levels.

Review 2019

ARCORA® at national and international exhibitions 2019

CMS Berlin | 24-27 September 2019

ARCORA[®] GROUP participated at the CMS Berlin exhibition from 24th to 27th September. CMS Berlin is an outstanding international industry platform for cleaning, management and services.

The exhibition is the most important presentation platform for cleaning technology, floor care, hygiene, health protection and facility management. Manufacturers, wholesale traders, importers as well as service companies from different countries can come together to change ideas, knowledge and team up for future



projects. About 448 exhibitors from 25 countries are present at the CMS Berlin Exhibition. While 20,318 trade visitors from 80 countries and 25,387 industry representatives attend as guests. Altogether about 600 visitors came to our stand of the ARCORA[®] GROUP to inform themselves about our new products. From mop covers, microfiber cloths, PU-PAD systems to service trolleys and cleaning accessories. The complete product range of the ARCORA[®] GROUP was presented. For the first time ARCORA[®] also presented the new workwear product line.





Purus Innovation Award

Especially at CMS exhibition ARCORA® was nominated for the CMS Purus Innovation Award.

The PU-PAD made it into the last three in the equipment category. It was not quite enough for the 1st place, but we are still very proud to have been among the best three.

At this point, we would like to take this opportunity to thank everyone who supported us with our innovative solution for maintenance cleaning. Above all, a big thank you to all machine manufacturers who were present during the filming of the PU-PAD-Movie.

You can find the PU-PAD movie on our homepage: www.arcora-group.com





ARCORA® at international exhibitions 2019

On following exhibitions ARCORA® participated in the last year.



ANFAS Hotel Equipment in Antalya

TURKEY

INTERCLEAN in Istanbul

16-19 January 2019









PULIRE THE SMART SHOW in Verona



21-23 May 2019





ARCORA® at international exhibitions 2019



MIDDLE EAST CLEANING TECHNOLOGY WEEK in Dubai UAE 15-17 October 2019







EASY CLEAN / Product Highlights

TAKE OFF...WITH OUR USER-OPTIMIZED INNOVATIVE PRODUCTS!

A fatigue-free and user-friendly cleaning with products that convince both with their functionality and optical design as well as with their handling in practice. This is the EASY-CLEAN concept of the ARCORA[®] GROUP. These are innovations and world novelties that are intended to make the daily work of cleaning personnel much easier, their use is uncomplicated, safe and lead to improved ergonomics in daily cleaning. The EASY CLEAN products show particularly **high acceptance among employees.**

ARCORA[®] continuously develops amazing innovations, environmentally friendly products with high efficiency and quality at fair prices. Especially functionality, customer benefit as well as saving time and raw materials are of great importance at the development.



Our EASY-CLEAN products:

- ARCORA[®] PU-PAD Systems
- ELITE 29 & ELITE 29 MATT
- TENAS FLOOR
- TENAS 4IN1
- FUTURE PU-MOP
- COPPER SYSTEMS
- LONGLIFE SPONGES
- ORBITAL HEAVY OR17



All information about our EASY-CLEAN products can be found in our EASY-CLEAN catalogue on our homepage: www.arcora-group.com



FUTURE LONGLIFE PU-MOP

The mop with unique gliding-ability!

- wipes the "8" almost by itself
- high employee acceptance
- guaranteed fatigue-free working
- high area output of up to 40 m²
- ideal dirt absorption & cleaning performance thanks to the interrupted weave
- PU-reinforced back which provides high durability
- high quality plush microfibre with light bristle technology



With the smooth running sensation optimum cleaning results can be achieved without great effort on all resilient floors and hard floor coverings. The special weaving technique ensures fatigue-free working. With the new weaving technique W-WEAVING EASY TECHNOLOGY the wiping of an "8" is reinvented.

SIZE WEIGHT	ARTICLE-NO.	UNIT
WITHOUT COVERSHEET		
40 cm ca. 93 g	FFC40TU	75
50 cm ca. 114 g	FFC50TU	50
WITH COVERSHEET		
40 cm ca. 114 g	FDBFC40TU	75
50 cm ca. 146 g	FDBFC50TU	50
FLAT PRESS MOP		
40 cm ca. 104 g	FFPM40TU	75



ORBITAL HEAVY OR17





The orbital machine convinces in combination of eccentric motion and rotary motion. The oscillating head adapts to all surfaces and also allows working on uneven floors. The robust construction, the high dead weight and the user-friendliness characterize the professionalism of this machine.

- robust construction
- optimal mechanical cleaning power
- time and cost saving
- easy to use
- for fatigue-free working





ARCORA® TIPPING SYSTEM:

For maximum pressure on the floor: With raised wheels, the orbital machine enables best cleaning results even in narrow rooms and corners.

TECHNICAL DATA	
max. working width	17"= 430 mm
voltage	220-240 V / 50 Hz
performance	1300 W
brush / pad pressure	48,2 g/cm ²
underclearance	285 mm
rotations	1500 U/min
sound level	< 54 dbA
tank	121
cable length	12 m
weight	71,5 kg
measurements	1200x730x450 mm



ARCORA® PU-PAD





ROUNDPAD METHODE

SIZE	ARTICLE-NO.	UNIT
6"= 152 mm	PU152BP	
8"= 203 mm	PU203BP	
9"= 228 mm	PU228BP	
10"= 254 mm	PU254-IM-XXL	
11"= 280 mm	PU280BP	
12"= 305 mm	PU305BP	
13"= 330 mm	PU330BP	
14"= 356 mm	PU356BP	5
15"= 381 mm	PU381BP	5 pcs.
16"= 406 mm	PU406BP	
17"= 432 mm	PU432BP	
18"= 457 mm	PU457BP	
19"= 483 mm	PU483BP	
20"= 508 mm	PU508BP	
21"= 533 mm	33 mm PU533BP	
21,7"= 550 mm	PU550BP	

ORBITAL METHODE

SIZE	ARTICLE-NO.	UNIT
17"= 432 mm	PU432ORB	5 pcs.

EXCENTER METHODE

SIZE	ARTICLE-NO.	UNIT
20"= 360x510 mm	PU3651EXC	
22"= 350x550 mm	PU3555EXC	
24"= 360x610 mm	PU3661EXC	5 pcs.
28"= 360x712 mm	PU36712EXC	
32"= 360x820 mm	PU3682EXC	

HANDPAD METHODE

SIZE	ARTICLE-NO.	UNIT
250x120x25 mm	PU1225BP	10 pcs.
80x120x25 mm	PU0812BP	30 pcs.

The 100 % environmentally friendly ARCORA[®] PU-PAD is known worldwide for his high area output > 50.000 m², its very robust and provides wide range of applications.

As it can be used on all water-resistant floors, no long instructions are necessary, which is an enormous relief in the case of sometimes lacking training and language.

Meanwhile many well-known machine manufacturers are convinced of this pad and it is already used successfully worldwide.



The PU-MINI-HANDPAD is particularly suitable for application on stainless steel surfaces. Optimum scratch free cleaning results are achieved.

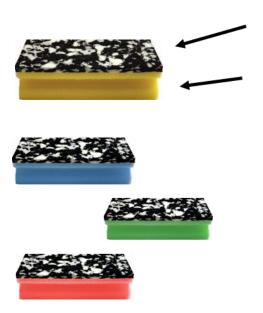
ARCORA® PU-SPONGE





The PU SPONGE is ideal for the kitchen area, especially for cleaning pots, pans, frying trays, metal containers and tiles.

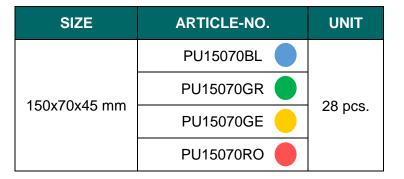
- very robust
- very high water absorption
- dissolves stubborn dirt effortlessly
- scratch free
- available in 4 colours



Pad side for removing stubborn dirt

Sponge side for water and dirt absorption

The grip grooves are specially treated to protect fingertips and fingernails.



LONGLIFE SPONGES

LONGLIFE SPONGE – new generation of cleaning sponges.

The cleaning sponge with 2 practical sides: The effective sponge wiping side with grip and the robust, long-lasting abrasive fleece side, which removes even the most stubborn dirt and incrustations from insensitive surfaces. The patented surface of the fleece is 5 times more durable than the common scouring fleece side. Due to the laser embossing and the diamond-shaped compacted surface.

- universal applicable on non-sensitive surfaces
- optimal size for ergonomic hold and fatigue-free working
- gentle on the fingernails, due to the lateral profile of the LONGLIFE SPONGE
- excellent price-performance ratio

SMALL SPONGE		SIZE	ARTICLE-NO.	UNIT
		150x70x45 mm	LLS15070GEG	100 pcs.
		160x110x25 mm	LLS160110GEG	60 pcs.
	BIG SPOI	NGE		



Branch office in UAE / Dubai

Customer service in GCC region

ARCORA[®] continues to expand the distribution network in the GCC region. To enable the required customer service directly on site, ARCORA[®] established now a branch office with regional manager in Dubai. The target is to expand in the GCC market and guarantee customer satisfaction.



Regional manager Ajay Jose Raju

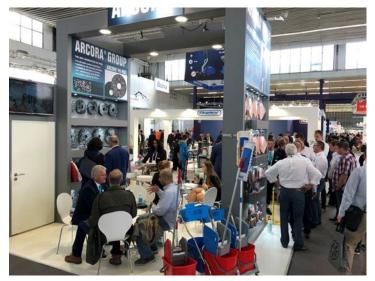
Outlook 2020

ARCORA® at INTERCLEAN Amsterdam 2020

From 12-15 May 2020 ARCORA[®] will again be presented at the INTERCLEAN in Amsterdam.

We are looking forward to present you the innovation world of the ARCORA[®] GROUP. Please visit us at our booth in **hall 3 | booth number 03.119**.





We are looking forward to seeing you!

We are pleased to offer you free-entry tickets for the INTERCLEAN Show in Amsterdam. If you are interested, please do not hesitate contact us at info@arcora.de.

ARCORA[®] at INTERCLEAN in Amsterdam 2018



Project ARCORA[®] Senegal in Africa

This year ARCORA started the social project charity in Africa Senegal.

In the north-east of Senegal, the home of our warehouse worker Mr. Sy. In this region the water supply needs to be improved, schools need to be built and medical facilities need to be developed.

To analyze the situation and to plan the approach, Mr. Sami Memili (CEO), his son Murat Memili and our employee Mr. Sy were on site from 22-29 February 2020.





Thank you for your attention! Your ARCORA[®] Team

