ARCORA®

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COMPANY PRESENTATION

Company foundation

“Always looking ahead, developing good intuition for the requirements of our customers and business partners and promptly providing the market with innovative products, solutions and processes are our strategies. Efficiency, Quality and environmental friendliness are the underlying parameters in order to be succesful in the market.

For a clean future.“

CEO / President: Sami Memili

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Company history

- 1991 New Cleaning Technologies Studies in the USA by Mr. Sami Memili
- 1992 ARCORA® Handels GmbH founded in Munich
- 1994 First patented own brands are introduced
- 2005 ARCORA® International GmbH is founded.
- Since 2011 Headquater in Aschheim/ Munich

→ **Growth from a local supplier to an international manufacturing organization**

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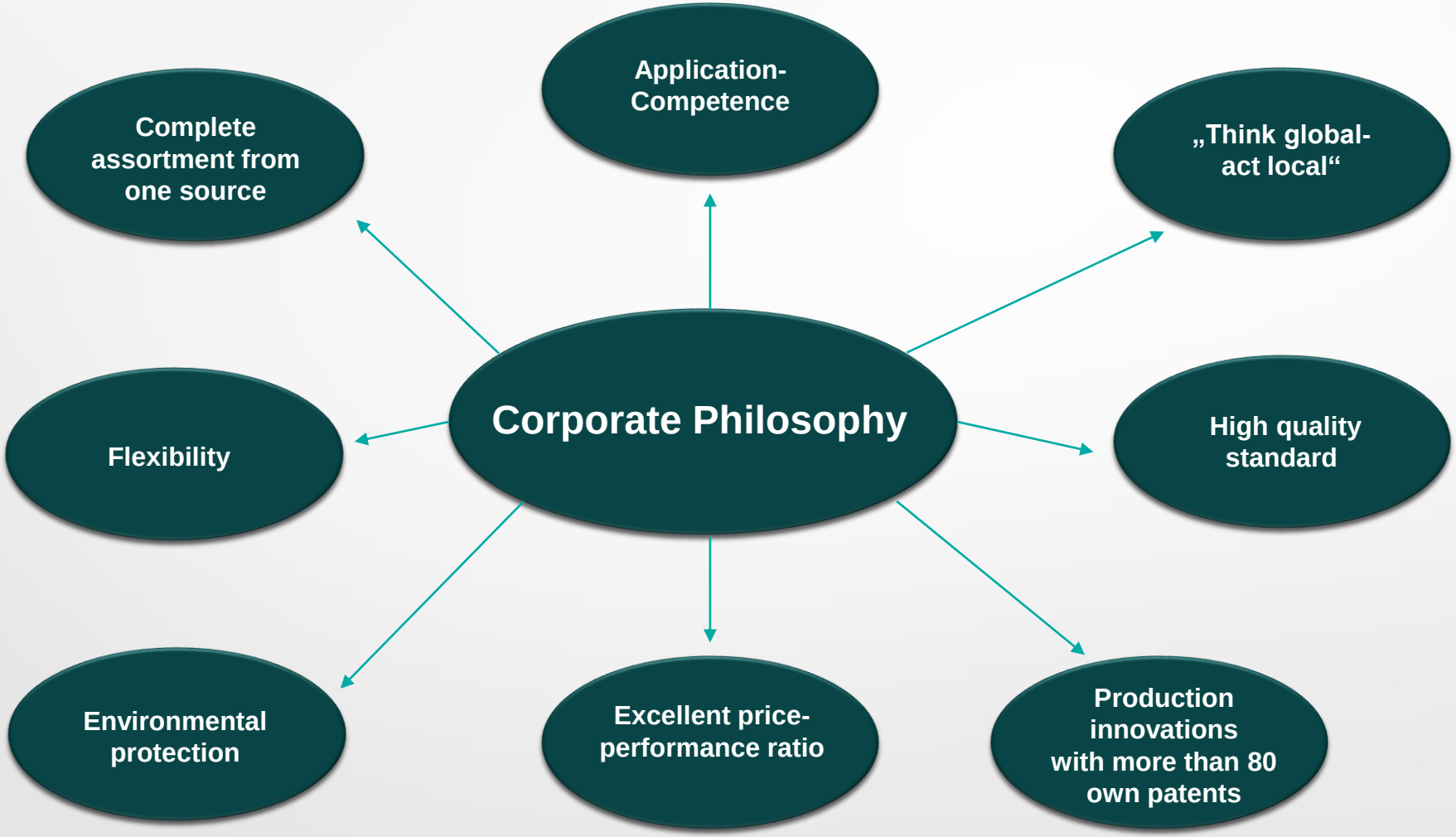
Corporate Philosophy



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Corporate structure

- International structural development in more than 40 countries
- Specialization in production, sales and service of professional cleaning systems
- „Everything from one source“ as customer advantage
- Over 352 employees
- Manufacturer of 1400 own brands
- Innovations and novelties with 96 own patents
- High focus on research and development
- Certified according to DIN EN ISO 9001:2015 and DIN EN ISO 14001:2015 and CSR 26001:2018

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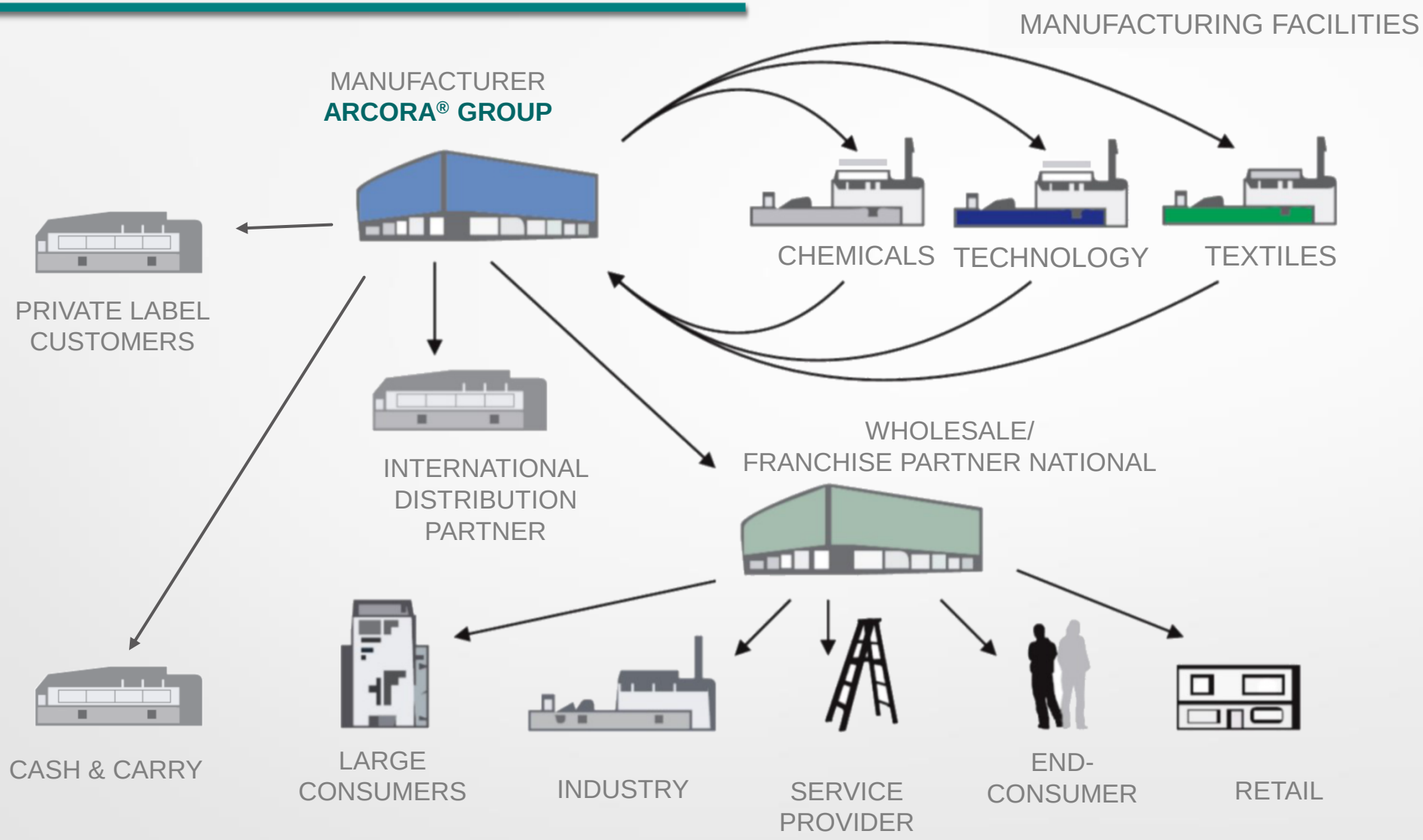
Corporate structure



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Cooperation

Hochschule
Albstadt-Sigmaringen

Albstadt-Sigmaringen University

Cooperation with Albstadt-Sigmaringen University in the research and development sector

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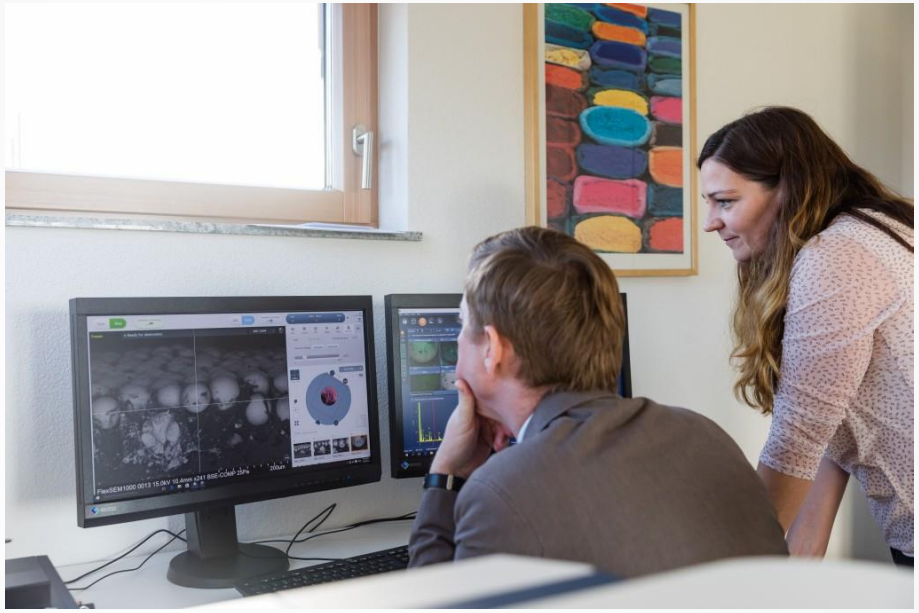
Cooperation



Application Lab
Weber Leucht

Cooperation with Weber & Leucht for international test reports on textiles.

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Headquarters in Germany since 1992

- Research and development
- Product Management
- Worldwide marketing activities
- National and international sales
- Global coordination
- Quality and environmental management

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Research Center in USA since1999

Research Center for ARCHEM CHEMICALS- FLOOR CARE SYSTEM

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Production Chemistry Berlin – since 2020

Production of cleaning and care products

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Manufactories – Turkey since 2007

Manufacture for ARCOTEX microfiber products and cleaning equipment

Manufacture for ECOMOP cotton, mix yarns and acrylic mops

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Manufactories – Turkey since 2007

"From yarn to the finished mop"

Factory 1 in Yalova

Capacity in microfiber mop covers 300,000 pieces per month

Factory 2 in Bursa

capacity in cotton and mixed fabric covers 500.000 pieces per month

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Manufactories – Macedonia since 2017

Production for:

- Floor cleaning & polishing pads
- Production of PU-PADs
- Weaving for the microfibre mop covers

Here our world novelty PU-PAD is produced!

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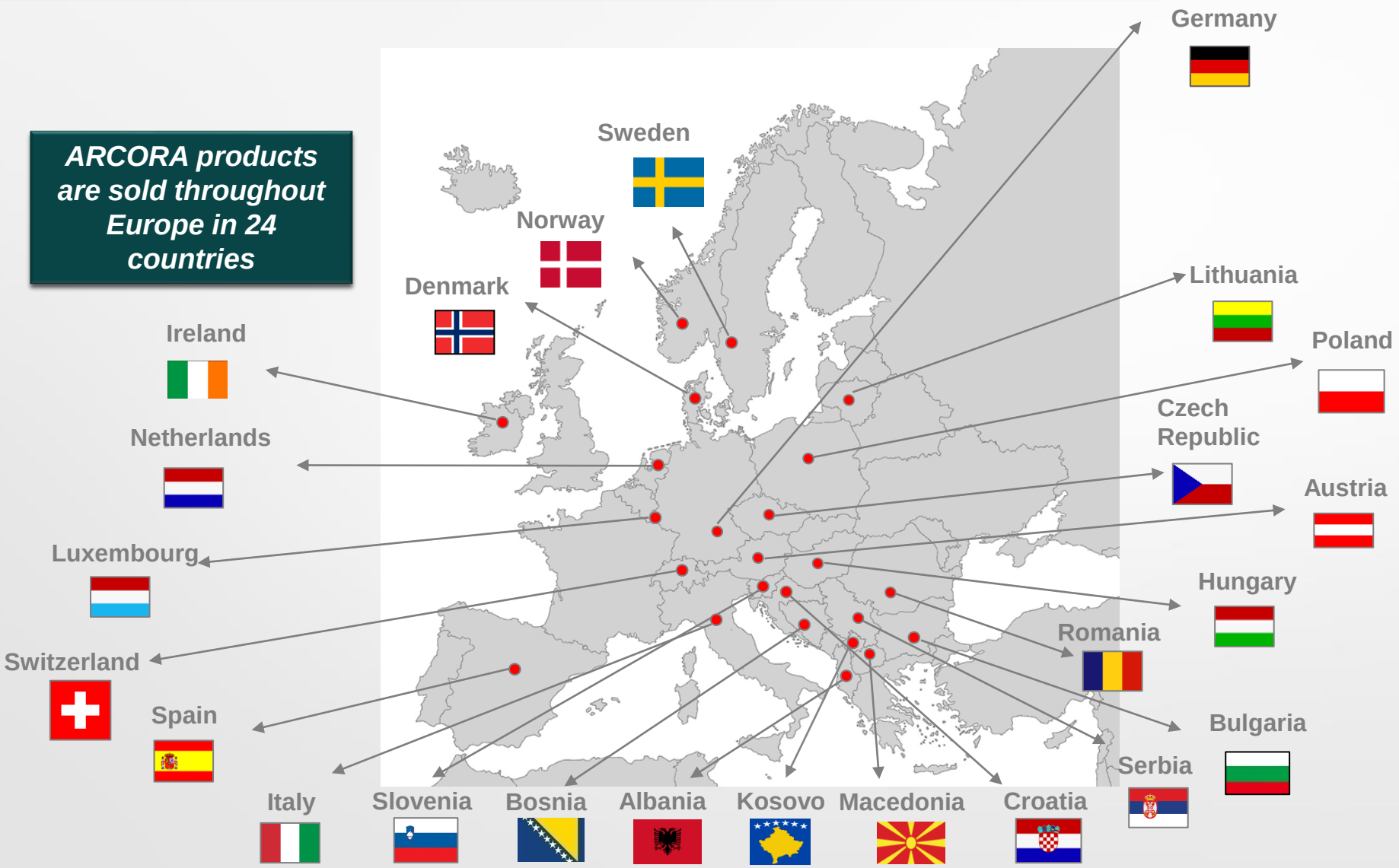
Distribution Network Europe

ARCORA products are sold throughout Europe in 24 countries



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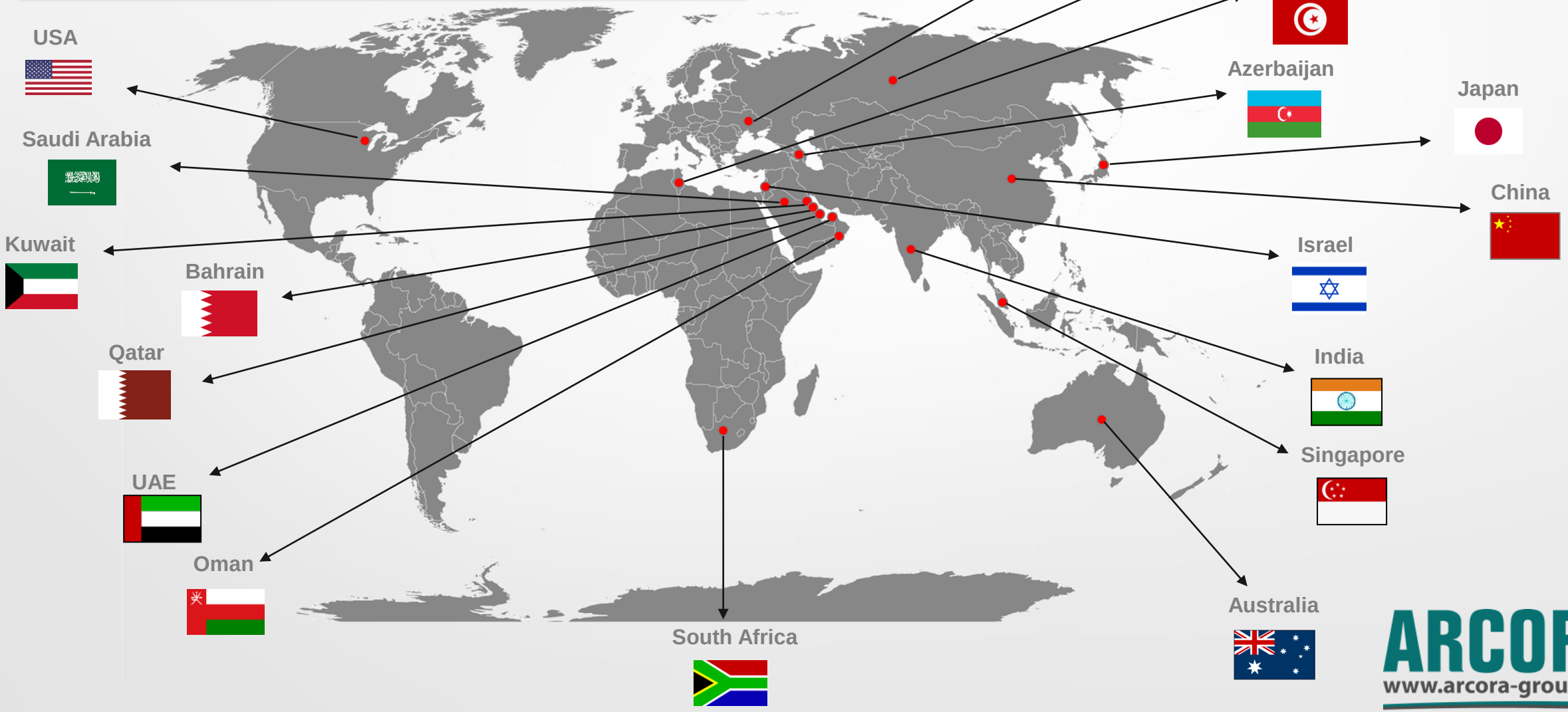
Global sales network

ARCORA products are sold in 18 countries worldwide



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Global sales network

ARCORA® GROUP is represented in 43 countries worldwide and is constantly expanding its distribution network.

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Carbon neutrality

Definition:
Climate neutrality means creating a balance between emissions and their exclusions from the atmosphere.
The CO2 emissions caused by the individual processes are offset by certified CO2 compensation certificates or saved before they are generated through our numerous recycling processes.

Since May 2021, ARCORA® International GmbH has been a climate-neutral company. The ARCORA® PU-PAD was certified as a certified as a climate-neutral product.
Other products such as our MEDICAL BLUE and MEDICAL RED microfibre mop covers have also been certified as climate-neutral products.

Sustainability

Sustainability with ARCORA®

Ecology

- Conservation of resources
- Environmentally friendly materials selection
- Waste reduction
- Waste material recycling
- Environmentally friendly dosage
- Environmental protection in the context of production, consumption and distribution for our products

Economy

- Growth through innovation, quality and service
- Efficient and economical use of resources
- Achieving long-term and sustainable economic returns
- Focus and concentration on less products

Social issues

- Safe and healthy working environment for employees and customers
- Personal and professional development of employees
- Cooperation with universities
- Stable and long-term personnel planning

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Product assortment

Cleaning and care products

Deep cleaning

Floor coating

Intermediate cleaning

Intensive floor cleaning

Maintenance cleaning

Special cleaning

Sanitary cleaning

Carpet cleaning

Kitchen Hygiene

Facade cleaning

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Product assortment

Cleaning and care products

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Product assortment

Cleaning textiles

Mop covers

Microfiber cloths

Copper products

Sponges

Product assortment

Cleaning textiles

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Product assortment

Cleaning systems & accessories

Folding holder

Telescopic handles

Aluminium handles

Pad holder

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Product assortment

Cleaning systems & accessories

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Product assortment

Cleaning trolleys & accessories

Single and
double buckets

ECOBLACK 45

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Product assortment

Cleaning trolleys & accessories

ECOBLACK 100

ECOBLACK 440

ECOBLACK 550

ECOBLACK service trolleys

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Product assortment

Cleaning trolleys & accessories

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Product assortment

PU-PAD systems

The ideal solution for your maintenance cleaning:
Only one pad in one colour!

- Area output of up to 50,000 m²
- 100 % environmentally friendly
- Can be used on all water-resistant elastic floors and hard floor coverings, as well as on safety floors up to R13
- Suitable for all single disc, scrubbing, orbital and eccentric machines
- Extremely robust and durable
- No long introductions necessary

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Product assortment

Cleaning and polishing pads

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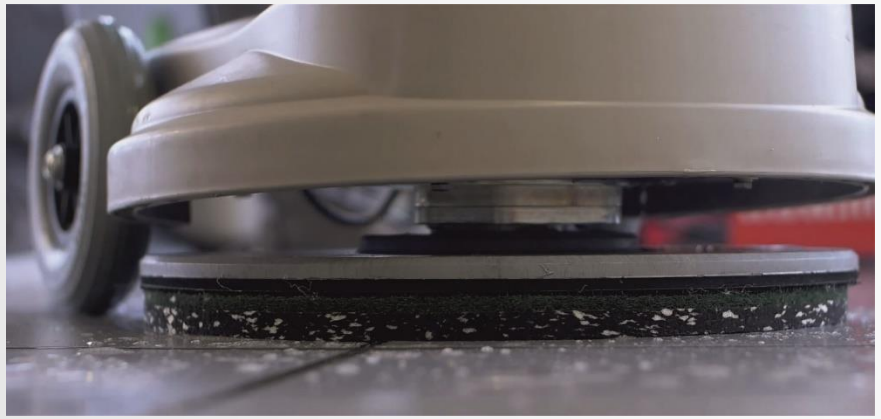
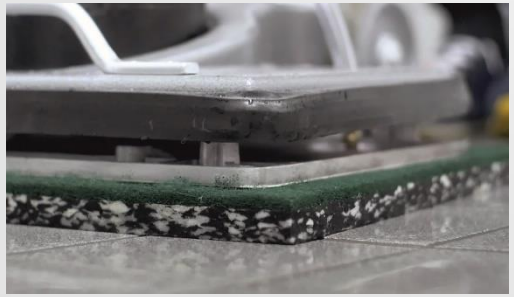
Product assortment

Cleaning and polishing pads





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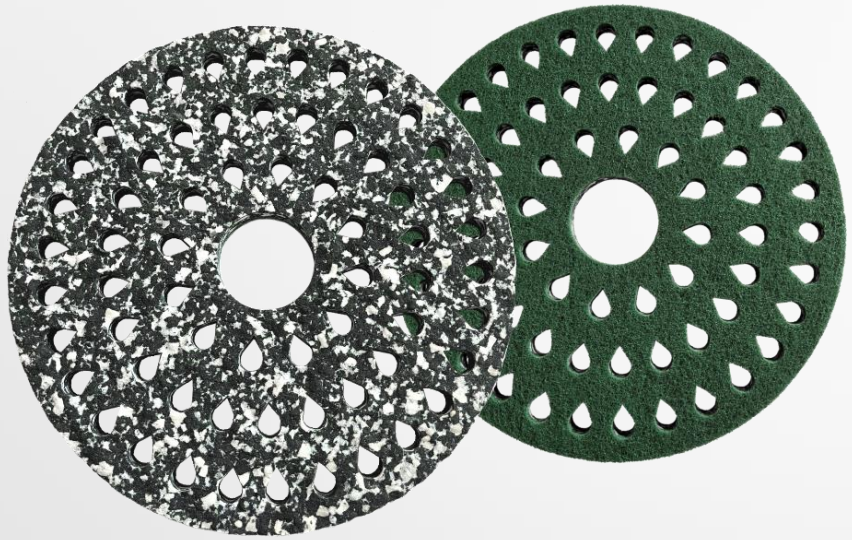
Product assortment

PU-PAD Light



- Area performance for maintenance cleaning of up to 80,000m²
- 100% environmentally friendly through the exclusive use of recycled products
- Suitable for smaller scrubber driers
- Has higher water absorption than conventional pads
- Universally applicable
- Due to the applied water drop perforation, the mechanic is additionally supported by the plus/minus effect without damaging the floor → Gentle cleaning
- The water drop perforation enables better water distribution and dirt absorption
- PLUS-MINUS effect, → Better glide on the floor & Better dirt pick-up, Better water distribution/saving.
- Relieves the load on motors, accumulators and batteries and achieves a higher m² output without burdening the brush motor

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Product assortment

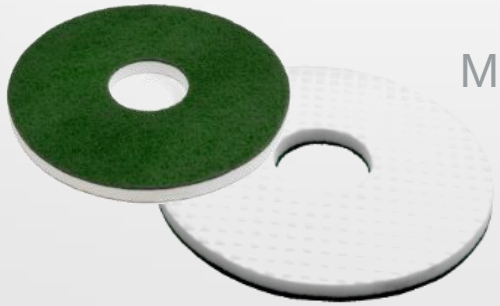
Cleaning and polishing pads

Microfiber pads

Superpads

Ultra-High-Speed Pads

Sunshine Pads



Melamine Pads

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Product assortment

Cleaning machines & accessories

Dry vacuum cleaner

Wet/dry vacuum cleaner

Roller brushing machine

Spray extraction machines

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Product assortment

Cleaning machines & accessories

Single disc machine

Orbital machine

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Product assortment

Cleaning machines & accessories

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Social Engagement

Sponsoring & Sponsorships

Main sponsorship for sports like golf, football, volleyball and boxing

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Social Engagement

Sponsoring & Sponsorships

- Sponsoring an association for children with disabilities
- The income from exhibited and sold paintings by Temel Nal benefits the association
- ARCORA® offers pupils and students internships and bachelor thesis

Also Ilse Aigner (President of the Bavarian Parliament) supported by buying the paintings

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Social Engagement

ARCORA FOUNDATION

- Support for five villages in Gassamberi, Senegal
- Improvement of basic services
- Establishment of health facilities
- Providing jobs
- Expanding educational opportunities
- Reducing famine

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Thank you very much for your attention!