

COMPANY PRESENTATION

Company foundation

“Always looking ahead, developing good intuition for the requirements of our customers and business partners and promptly providing the market with innovative products, solutions and processes are our strategies. Efficiency, Quality and environmental friendliness are the underlying parameters in order to be successful in the market.

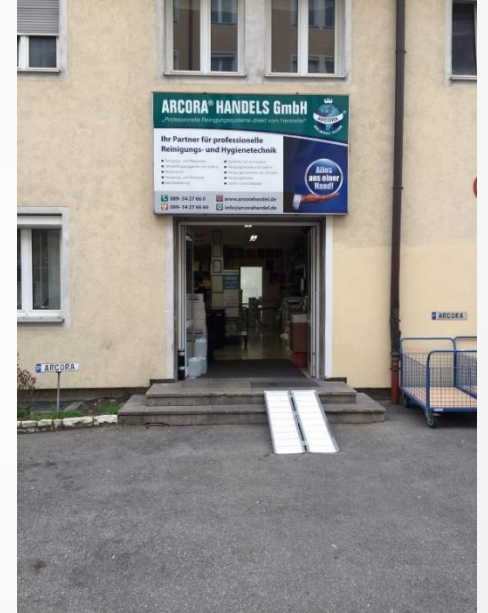
For a clean future.”



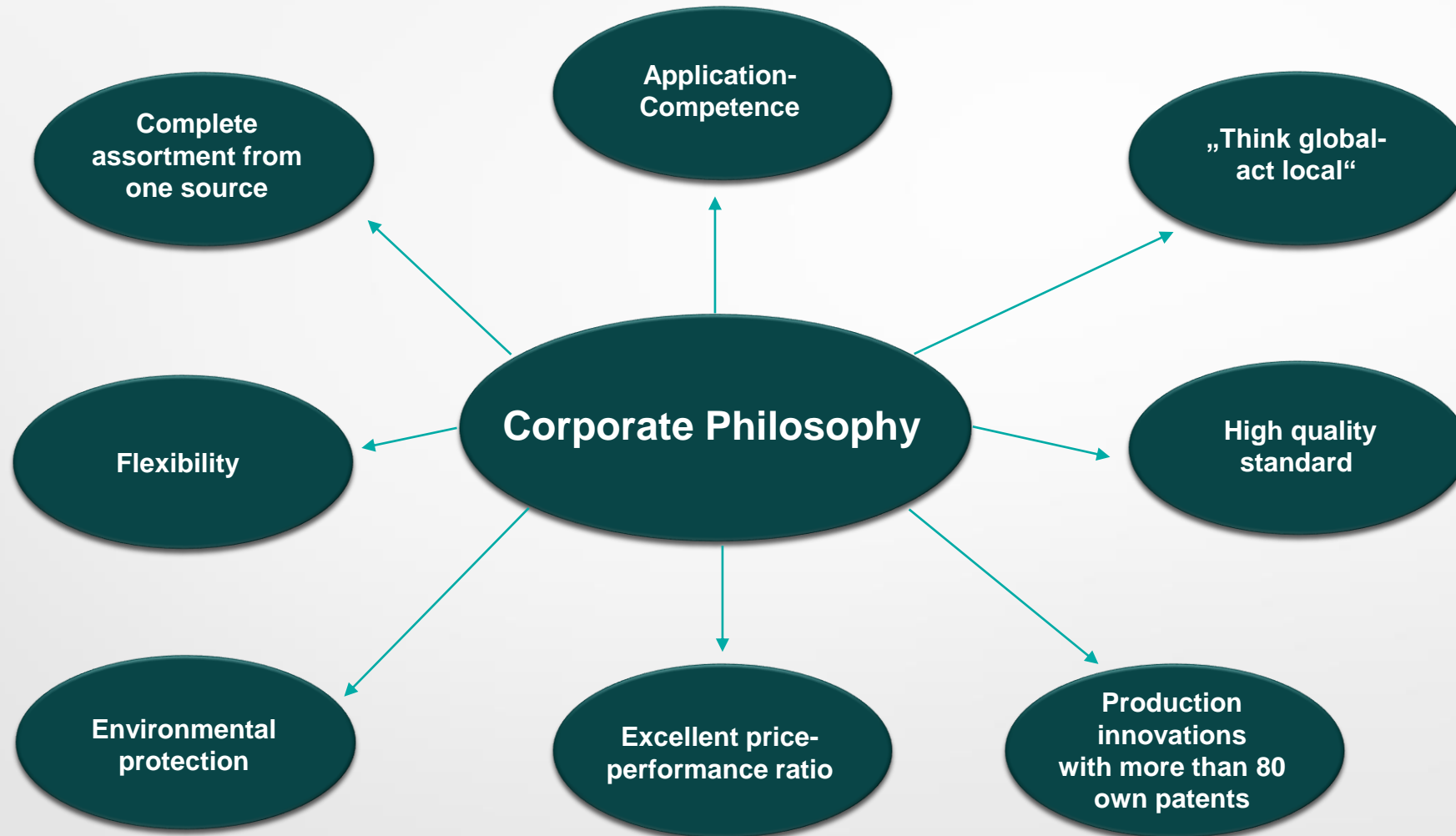
CEO / President: Sami Memili

Company history

- 1991 New Cleaning Technologies Studies in the USA by Mr. Sami Memili
 - 1992 ARCORA® Handels GmbH founded in Munich
 - 1994 First patented own brands are introduced
 - 2005 ARCORA® International GmbH is founded.
 - Since 2011 Headquater in Aschheim/ Munich
- ➔ Growth from a local supplier to an international manufacturing organization



Corporate Philosophy



Corporate structure

- International structural development in more than 40 countries
- Specialization in production, sales and service of professional cleaning systems
- „Everything from one source“ as customer advantage
- Over 352 employees
- Manufacturer of 1400 own brands
- Innovations and novelties with 96 own patents
- High focus on research and development
- Certified according to DIN EN ISO 9001:2015 and DIN EN ISO 14001:2015 and CSR 26001:2021



Certified

- According to DIN EN ISO 9001:2015 / DIN EN ISO 14001:2015 / CSR 26001:2021 (Corporate Social Responsibility)
- According to RCS (Recycled Claim Standard)
- As a climate-neutral company



Minimum requirements
for effective quality
management
in the company



Basis for environmental
management
systems: For
continuous
improvement of
environmental
performance



Corporate responsibility
for the impact of
activities towards the
environment & society



Traceability of recycled
raw materials within a
supply chain



CO2 emissions
are offset by climate
protection projects
offset

Climate neutrality



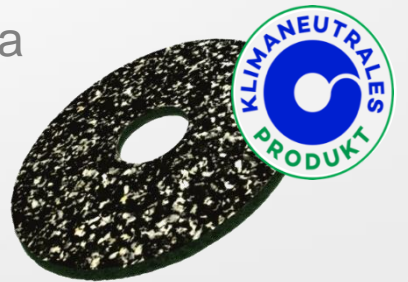
Definition:

Climate neutrality means creating a balance between emissions and emissions and their absorption from the atmosphere.

The CO2 emissions caused by the individual processes are offset by certified CO2 compensation certificates or saved before they are generated through our numerous recycling processes.
before they are produced.

Since May 2021, ARCORA® International GmbH has been a has been a climate-neutral company.

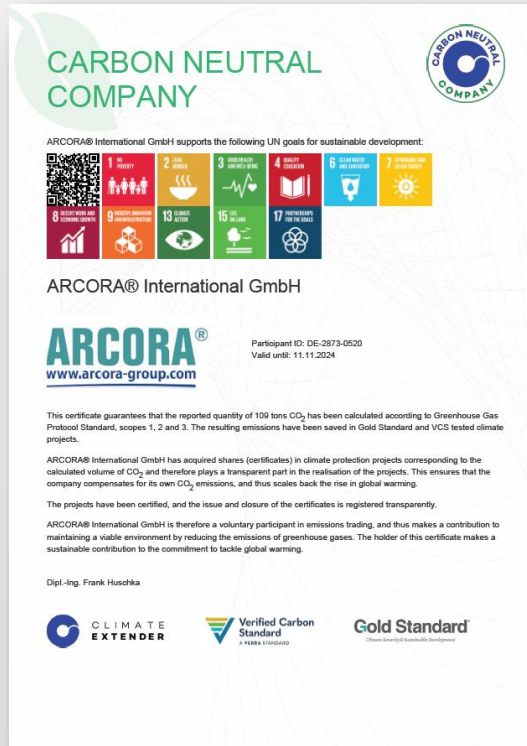
ARCORA® products are also certified as climate neutral.



ARCORA® PU-PAD



Microfibre mop covers
MEDICAL BLUE & MEDICAL RED



Sustainability

Sustainability at ARCORA®

Ecological

- Resource conservation
- Selection of environmentally friendly materials
- Waste reduction
- Recycling of residual materials
- Environmentally friendly dosing
- Protecting the environment in the production, consumption and distribution of our products
- Climate neutrality
- RCS certification

Ecological

- Growth through innovation, quality and service
- Efficient and economical use of resources
- Achieving long-term and sustainable economic returns
- Focus and concentration on fewer products

Social

- Safe and healthy working environment for employees and customers
- Personal and professional development of employees
- Cooperation with universities
- Stable and long-term personnel planning
- ARCORA Foundation
- CSR certification

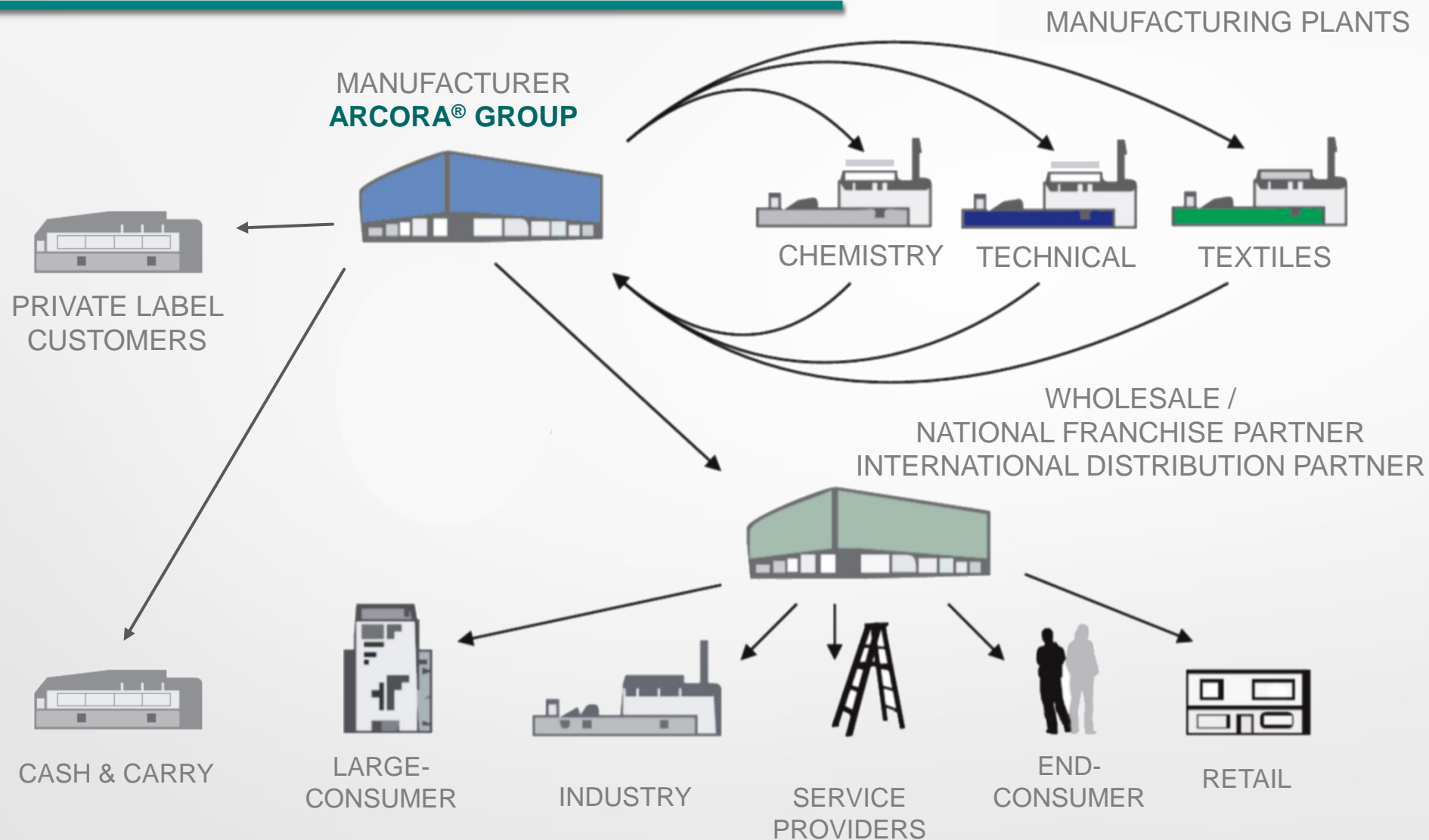


Headquarters in Germany since 1992

- Research and development
- Product Management
- Worldwide marketing activities
- National and international sales
- Global coordination
- Quality and environmental management



Corporate structure

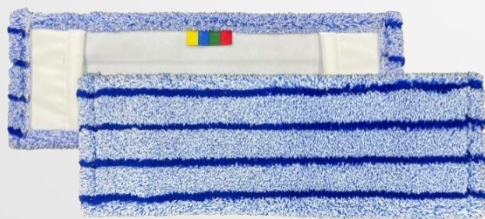


Manufactories – Turkey



Bursa

Manufacture for
Cleaning Textiles and
Cleaning Systems



Manufactories – Turkey

“From yarn to finished mop”



From yarn production, weaving, cutting, finishing and
to quality control and logistics

Manufactories – Macedonia

Production for:

- Floor cleaning & polishing pads
- Production of PU-PADs
- Weaving for the microfibre mop covers



Here our world novelty PU-PAD
is produced!



ARCORA®
www.arcora-group.com

Research Center in USA



**Research Center and Production
for FLOOR CARE SYSTEMS and
BIO-POLYMERS**



Production Chemistry Berlin – since 2020

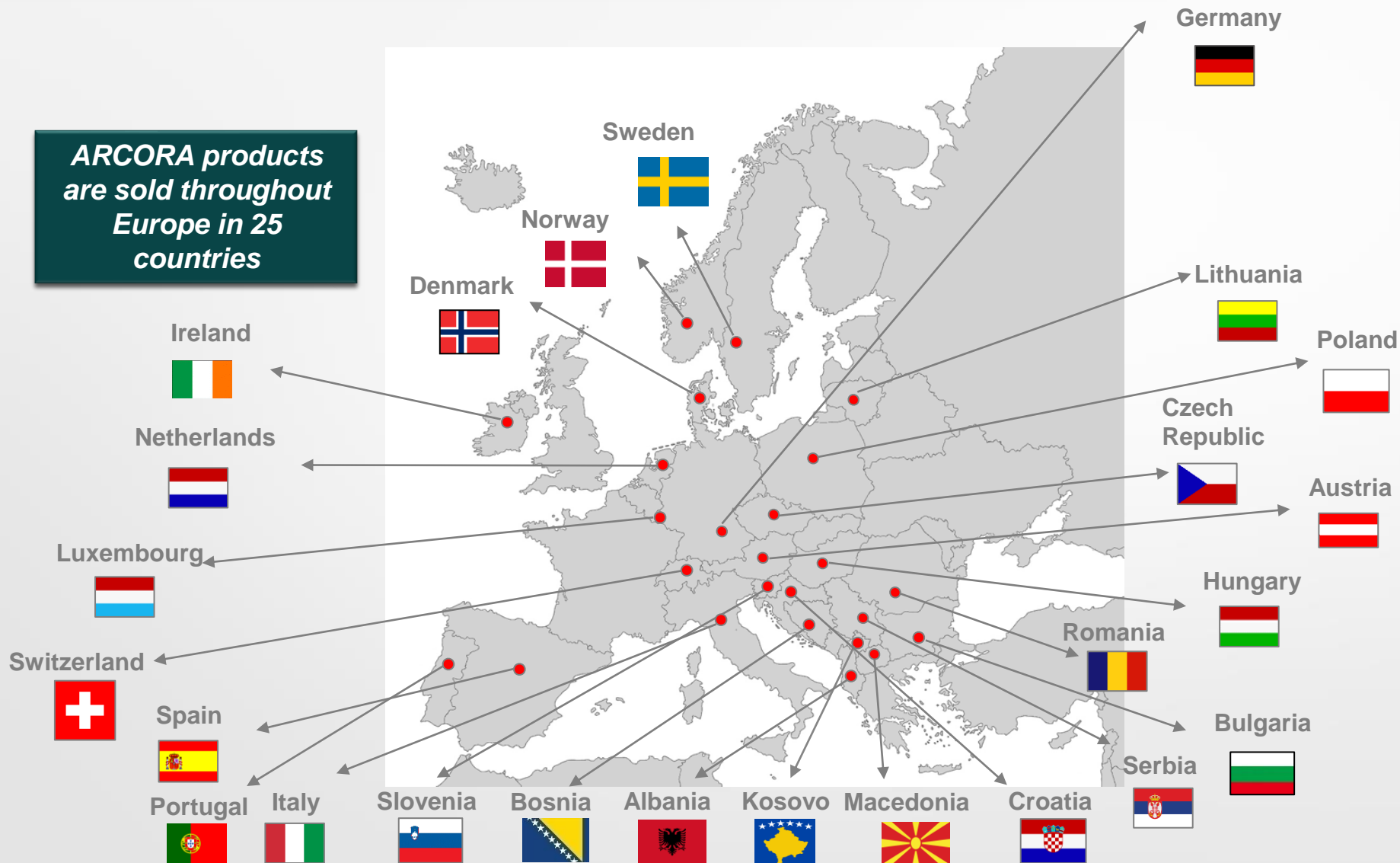


Production of cleaning and
care products



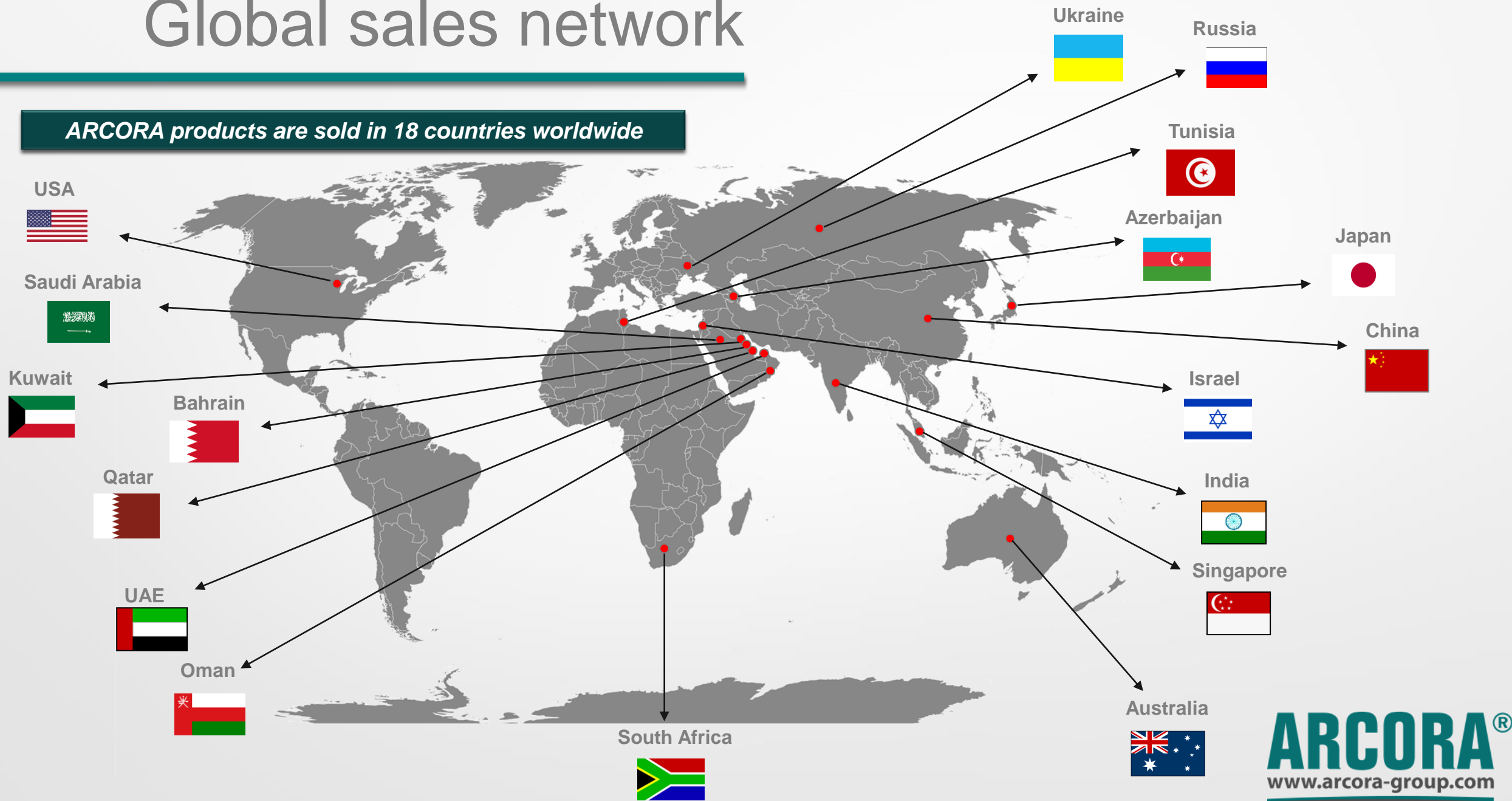
Distribution Network Europe

*ARCORA products
are sold throughout
Europe in 25
countries*



Global sales network

ARCORA products are sold in 18 countries worldwide



Global sales network

ARCORA® GROUP is represented in 43 countries worldwide and is constantly expanding its distribution network.

Förderung & Kooperation



Hochschule
Albstadt-Sigmaringen
Albstadt-Sigmaringen University

Cooperation with Albstadt-Sigmaringen University in the field of research and development for bachelor theses and internships



Long-time training company as IHK partner



ARCORA Academy for internal and external training measures



Kooperation



Application Lab
Weber & Leucht

Cooperation with Weber and Leucht for international test reports of the textiles.

Product assortment

Cleaning and care products



Deep cleaning



Floor coating



Intensive floor cleaning



Maintenance cleaning



Special cleaning



Sanitary cleaning



Carpet cleaning



Kitchen Hygiene



Facade cleaning

Product assortment

Cleaning and care products



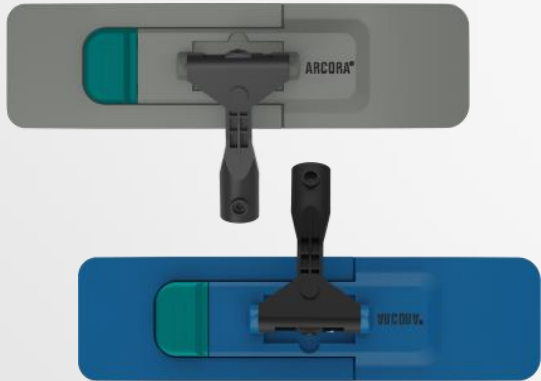
Product assortment

Cleaning textiles



Product assortment

Cleaning systems & accessories



Folding holder



Telescopic handles



Aluminium handles



Ultra Mobile
Spray Mop System



Pad holder

Product assortment

Cleaning systems & accessories



Product assortment

Cleaning trolleys & accessories

double buckets



ECOBLOCK 45

Product assortment

Cleaning trolleys & accessories



ECOBLOCK 550



ECOBLOCK 750



ECOBLOCK 100



ECOBLOCK 440



BORA MEDICAL 750

Product assortment



PU-PAD systems

The ideal solution for your maintenance cleaning:
Only one pad in one colour!



- Area output of up to 50,000 m²
- 100 % environmentally friendly
- Can be used on all water-resistant elastic floors and hard floor coverings, as well as on safety floors up to R13
- Suitable for all single disc, scrubbing, orbital and eccentric machines
- Extremely robust and durable
- No long introductions necessary

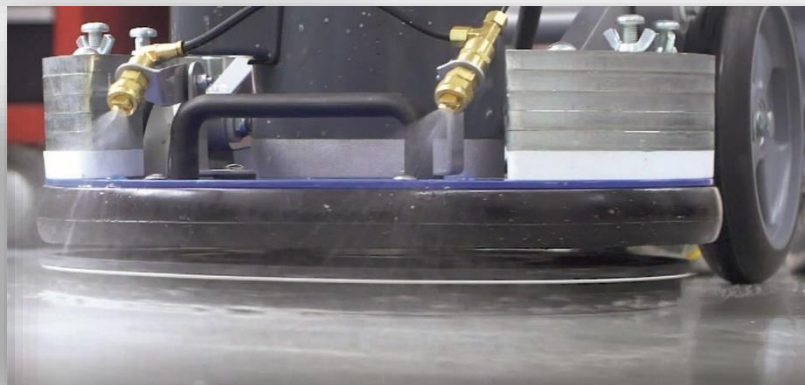
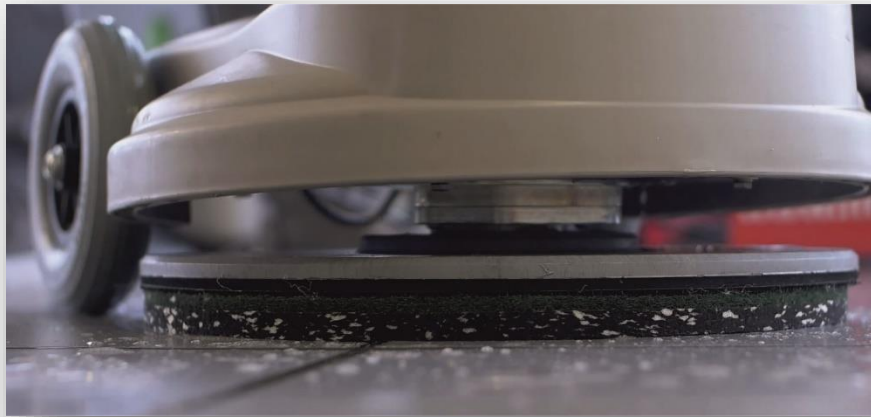
Product assortment

Cleaning and polishing pads



Product assortment

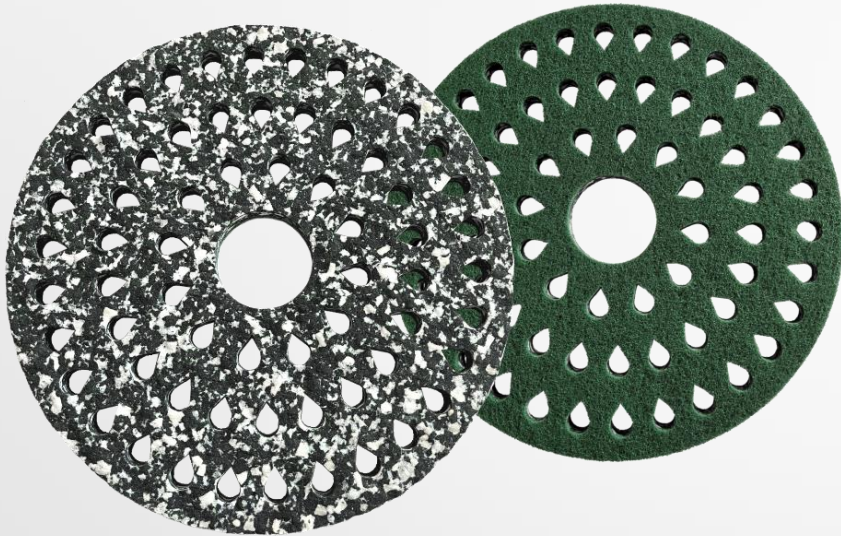
Cleaning and polishing pads



Product assortment



PU-PAD Light



- Area performance for maintenance cleaning of up to 80,000m²
- 100% environmentally friendly through the exclusive use of recycled products
- Suitable for smaller scrubber driers
- Has higher water absorption than conventional pads
- Universally applicable
- Due to the applied water drop perforation, the mechanic is additionally supported by the plus/minus effect without damaging the floor → Gentle cleaning
- The water drop perforation enables better water distribution and dirt absorption
- PLUS-MINUS effect, → Better glide on the floor & Better dirt pick-up, Better water distribution/saving.
- Relieves the load on motors, accumulators and batteries and achieves a higher m² output without burdening the brush motor

Product assortment

Cleaning and polishing pads



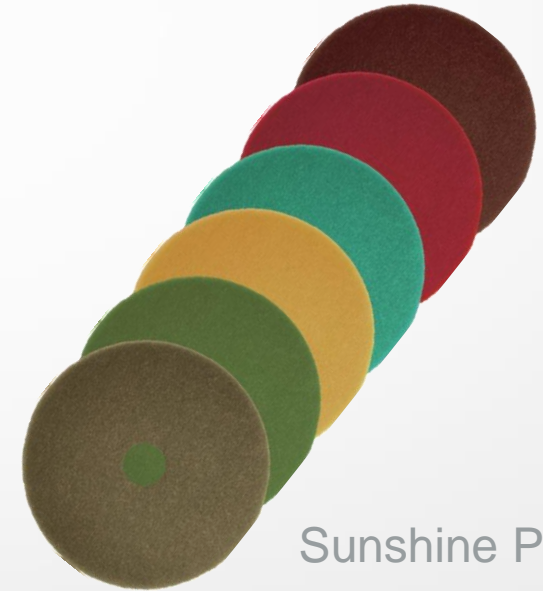
Microfiber pads



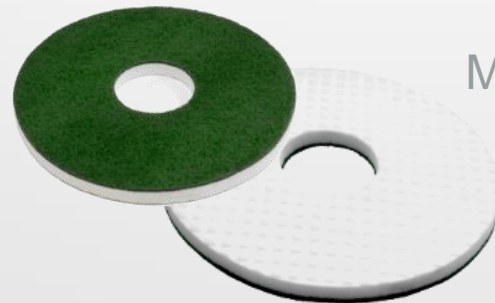
Superpads



Ultra-High-Speed Pads



Sunshine Pads



Melamine Pads

Product assortment

Cleaning machines & accessories



Dry vacuum cleaner



Wet/dry vacuum cleaner



Roller brushing machine

Spray extraction machines



Product assortment

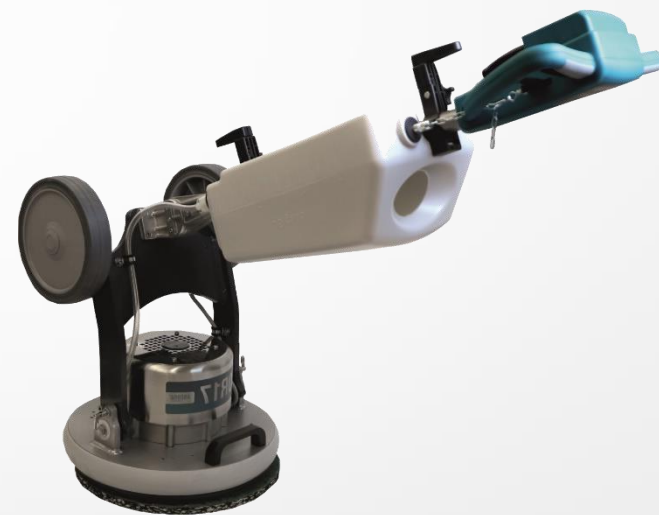
Cleaning machines & accessories



Single disc machine



Orbital machine



Product assortment

Cleaning machines & accessories



Product assortment

Cleaning machines & accessories



Scrubber dryer machine



Ride-on scrubber dryer machine



Floor scrubbing machine



Social Engagement

Sponsoring & Sponsorships



Main sponsorship for sports like golf, football, volleyball and boxing



ARCORA®
www.arcora-group.com

Social Engagement

Sponsoring & Sponsorships

- Sponsoring an association for children with disabilities
- The income from exhibited and sold paintings by Temel Nal benefits the association
- ARCORA® offers pupils and students internships and bachelor thesis



Also Ilse Aigner (President of the Bavarian Parliament) supported by buying the paintings

Social Engagement

ARCORA FOUNDATION

- Support for five villages in Gassamberi, Senegal
- Improvement of basic services
- Establishment of health facilities
- Providing jobs
- Expanding educational opportunities
- Reducing famine



ARCORA is honored

Amsterdam Innovation Award

Category Winner of the category Workforce and Ergonomics
with the ARCORA PU-PAD LIGHT at
INTERCLEAN in Amsterdam in May 2022



AMSTERDAM
INNOVATION
AWARD 2022

CERTIFICATE

WORKFORCE
& ERGONOMICS

CATEGORY WINNER 2022

The jury has awarded the Amsterdam Innovation Award 2022 to
Arcora

For the product/service
ARCORA PU-PAD Light

On behalf of the jury

Michelle Marshall

Ms M. Marshall

Chair of the jury

Amsterdam, 10 May 2022

The Amsterdam Innovation Award is
organised by RAI Amsterdam



ARCORA is honored

Munich PhönixPrice

**PhönixPreis: The City of Munich honors entrepreneurs
with a migration background and recognizes
outstanding economic achievements**



ARCORA is honored

Munich PhönixPrice



Münchner
PhönixPreis
Wirtschaftspreis für
Migrantenunternehmen

ARCORA® GERMANY

**Thank you very much
for your attention!**