

# COMPANY PRESENTATION

# Our Company Foundation

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*“Always looking ahead, developing good intuition for the requirements of our customers and business partners and promptly providing the market with innovative products, solutions and processes are our strategies. Efficiency, quality and environmental friendliness are the underlying parameters in order to be successful in the market.*

***For a clean future.”***



CEO / President: Sami Memili

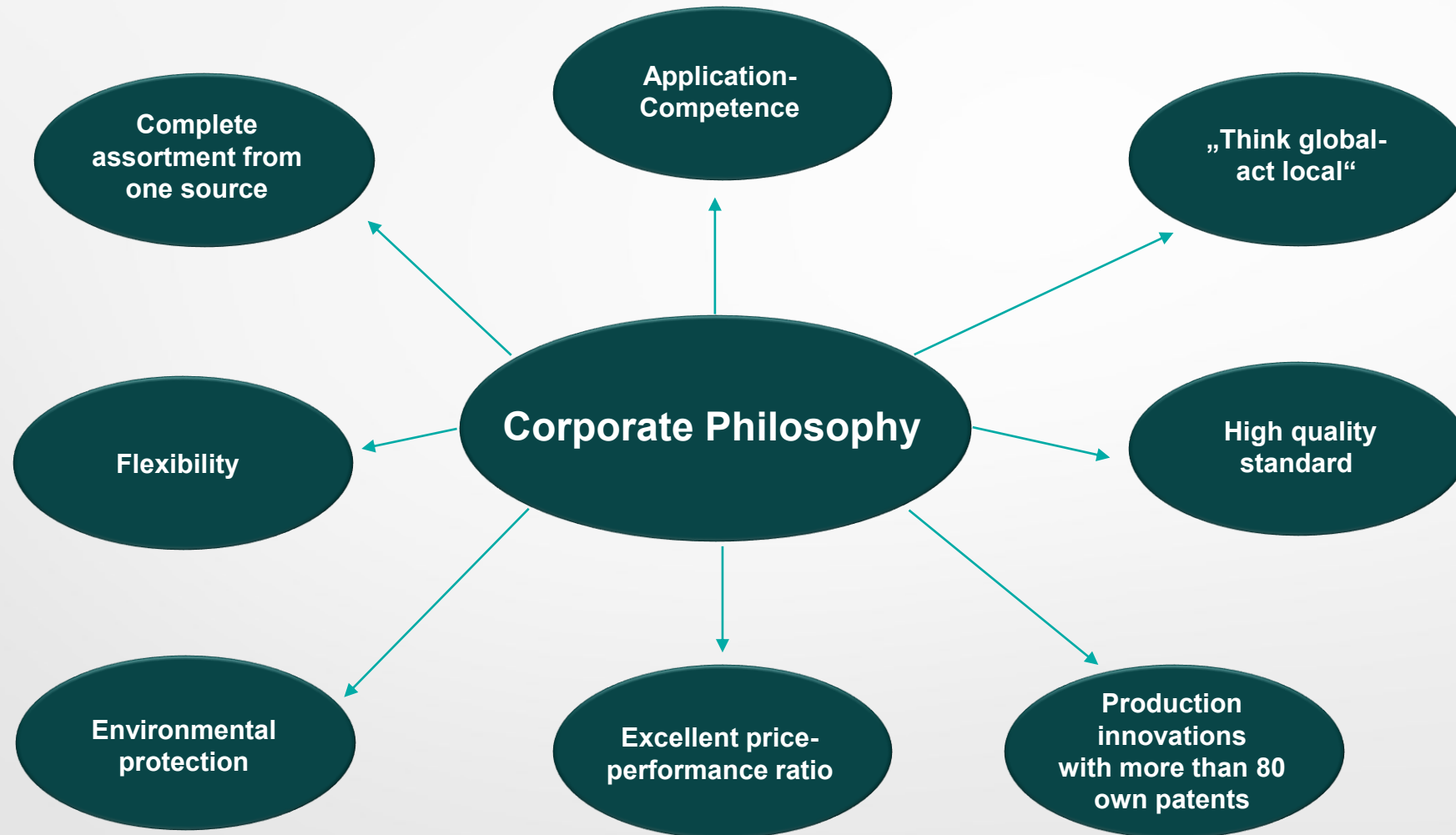
# Our Company History

- 1991: New Cleaning Technologies Studies in the USA by Mr. Sami Memili
  - 1992: ARCORA® Handels GmbH founded in Munich
  - 1994: First patented own brands are introduced
  - 2005: ARCORA® International GmbH is founded
  - 2011: New headquarters in Aschheim/ Munich
- ➔ Growth from a local supplier to an international manufacturing organization



# Our Corporate Philosophy

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# Our Global Corporate Structure

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- International structural development in 40+ countries
- Specialization in production, sales and service of professional cleaning systems
- “Everything from one source” as customer advantage
- 350+ employees
- Manufacturer of 1400+ own brands
- Innovations and novelties with 96 own patents
- High focus on research and development
- Certified according to DIN EN ISO 9001:2015, DIN EN ISO 14001:2015, DIN EN ISO 10002:2018, DIN EN ISO 45001:2018



# Certified

- According to DIN EN ISO 9001:2015 / DIN EN ISO 14001:2015 / DIN EN ISO 10002:2018, DIN EN ISO 45001:2018
- According to RCS (Recycled Claim Standard)
- As a climate-neutral company



Minimum requirements  
for effective quality  
management  
in the company



Basis for environmental  
management systems:  
For continuous improvement  
of environmental performance



High-quality and reliable  
customer satisfaction and  
complaint management  
system



Maintenance of an  
occupational health and  
safety management  
system



Traceability of  
recycled raw  
materials within a  
supply chain



CO2 emissions  
are offset by climate  
protection projects  
offset

# Climate Neutrality



## Definition:

Climate neutrality means creating a balance between emissions and their absorption from the atmosphere.

The CO<sub>2</sub> emissions caused by the individual processes are offset by certified CO<sub>2</sub> compensation certificates or saved before they are generated through our numerous recycling processes.

Since May 2021, ARCORA® International GmbH has been a climate-neutral company.

# Sustainability

## Sustainability at ARCORA®

### Ecological

- Resource conservation
- Selection of environmentally friendly materials
- Waste reduction
- Recycling of residual materials
- Environmentally friendly dosing
- Protecting the environment in the production, consumption and distribution of our products
- Climate neutrality
- RCS certification

### Economical

- Growth through innovation, quality and service
- Efficient and economical use of resources
- Achieving long-term and sustainable economic returns
- Focus and concentration on fewer products

### Social

- Safe and healthy working environment for employees and customers
- Personal and professional development of employees
- Cooperation with universities
- Stable and long-term personnel planning
- ARCORA Foundation
- CSR certification

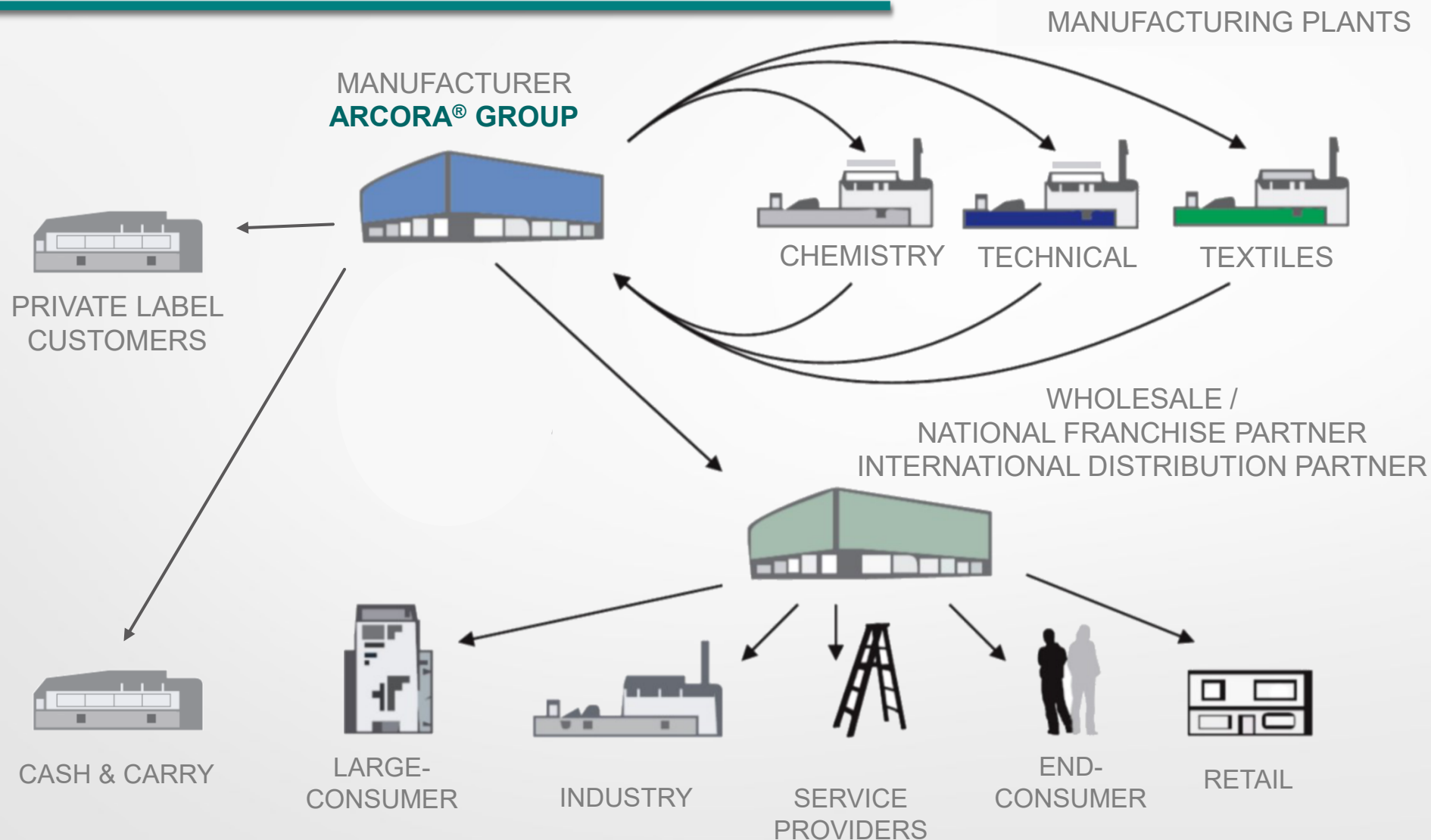


# Headquarters in Germany since 1992

- Research and development
- Product management
- Worldwide marketing activities
- National and international sales
- Global coordination
- Quality and environmental management



# Our Corporate Structure

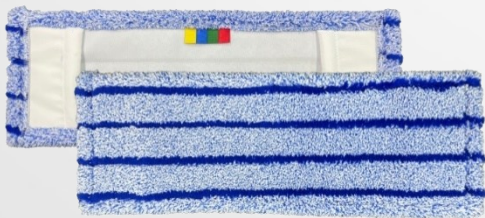


# Manufactories – Turkey



Bursa

Manufacture for  
Cleaning Textiles and  
Cleaning Systems



# Manufactories – Turkey

“From yarn to finished mop”



From yarn production, weaving, cutting, finishing and  
to quality control and logistics

# Manufactories – Macedonia

Production for:

- Floor cleaning & polishing pads
- Production of PU-PADs
- Weaving for the microfibre mop covers



Here our world novelty PU-PAD  
is produced!

**ARCORA®**  
[www.arcora-group.com](http://www.arcora-group.com)

# Research Center in USA



**Research Center and Production  
for FLOOR CARE SYSTEMS and  
BIO-POLYMERS**



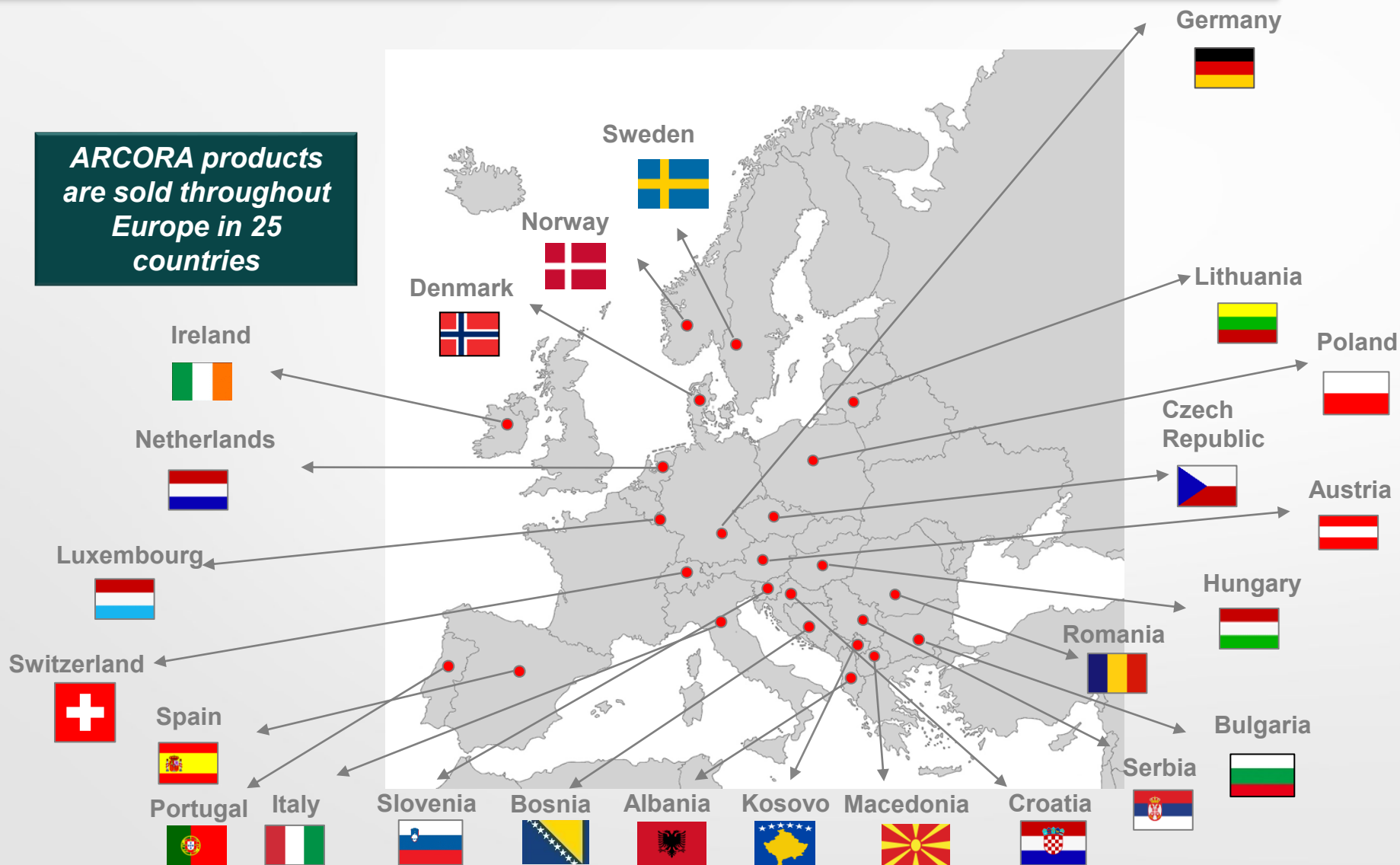
# Production Chemistry in Düren – since 2024



Production of cleaning and  
care products

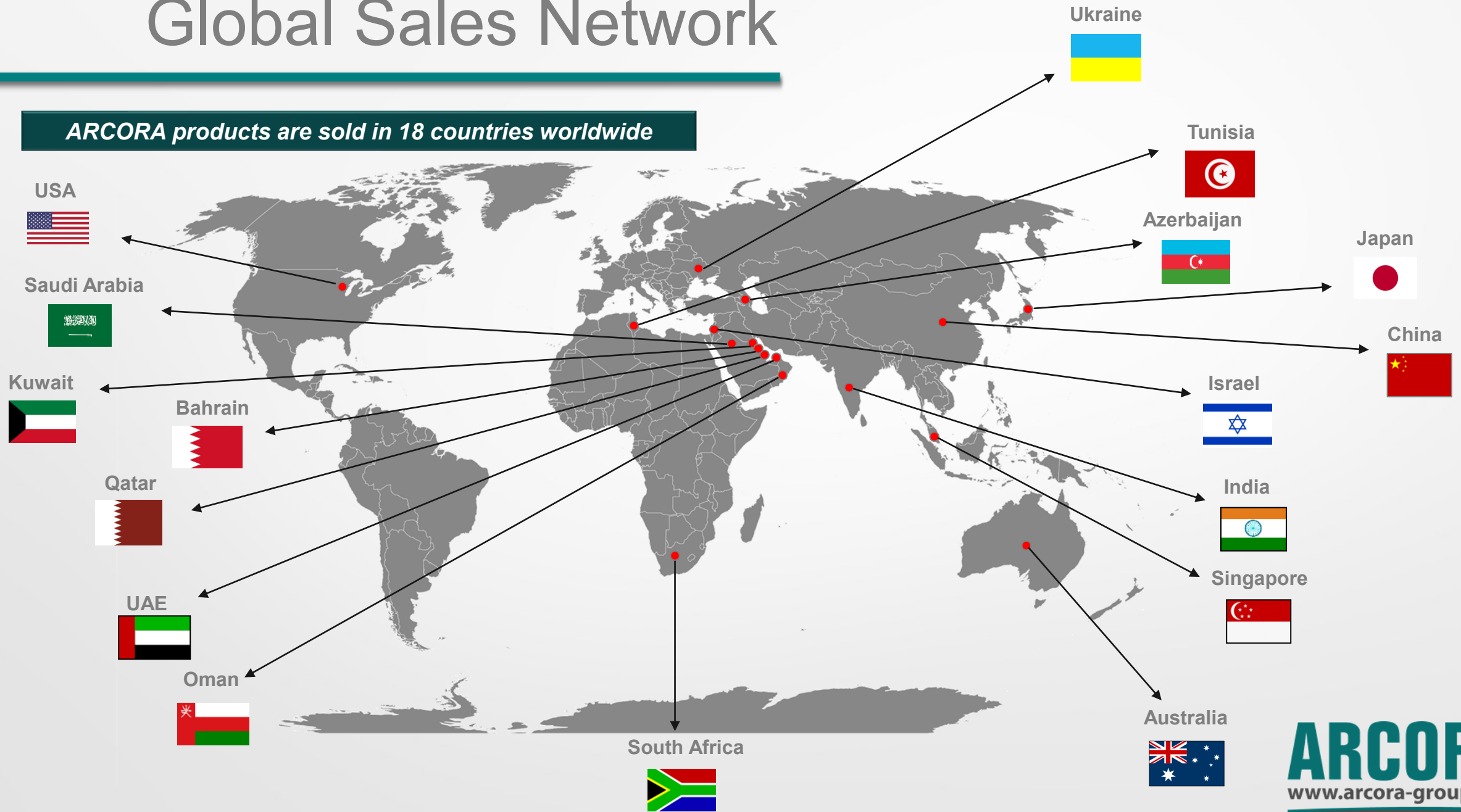


# Distribution Network in Europe



# Global Sales Network

*ARCORA products are sold in 18 countries worldwide*



# Global Sales Network

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**ARCORA® GROUP is represented in  
43 countries worldwide and is  
constantly expanding its distribution  
network.**

# Education & Innovation Partnerships



Hochschule  
Albstadt-Sigmaringen

Albstadt-Sigmaringen University

Cooperation with Albstadt-Sigmaringen University in the field of research and development for bachelor theses and internships



Long-time training company as IHK partner



ARCORA Academy for internal and external training measures



# Cooperation



Application Lab  
**Weber & Leucht**

Cooperation with Weber and Leucht for international test reports of the textiles.

# Product Assortment

## Cleaning and care products



Deep cleaning



Floor coating



Intensive floor cleaning



Maintenance cleaning



Sanitary cleaning



Carpet cleaning



Kitchen hygiene



Special cleaning

# Product Assortment

## Cleaning and care products



# Product Assortment



## Cleaning textiles



Mop covers



Microfiber cloths



Copper products



Sponges

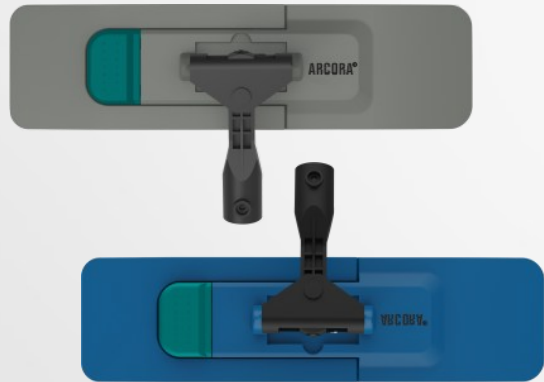
# Product Assortment

## Cleaning textiles



# Product Assortment

Cleaning systems & accessories



Folding holder



Telescopic handles



Aluminium handles



Ultra Mobile  
Spray Mop System



Pad holder

# Product Assortment

## Cleaning systems & accessories



# Product Assortment

## Cleaning trolleys & accessories

double buckets



ECOBLOCK 45

# Product Assortment

## Cleaning trolleys & accessories



ECOBLOCK 550



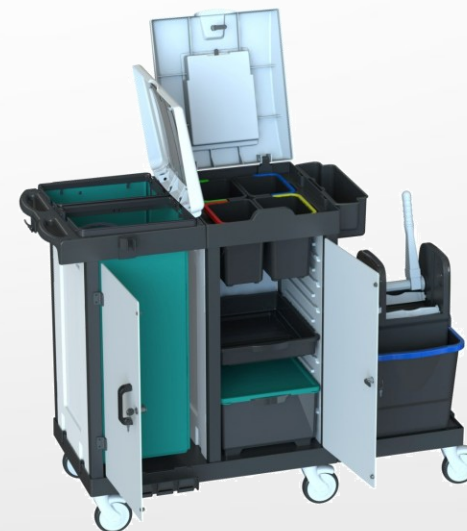
ECOBLOCK 750



ECOBLOCK 100



ECOBLOCK 440



BORA MEDICAL 750

# Product Assortment



## PU-PAD systems



- Area output of up to 50,000 m<sup>2</sup>
- 100 % environmentally friendly
- Can be used on all water-resistant elastic floors and hard floor coverings, as well as on safety floors up to R13
- Suitable for all single disc, scrubbing, orbital and eccentric machines
- Extremely robust and durable
- No long introductions necessary

**The ideal solution for your maintenance cleaning:  
Only one pad in one colour!**

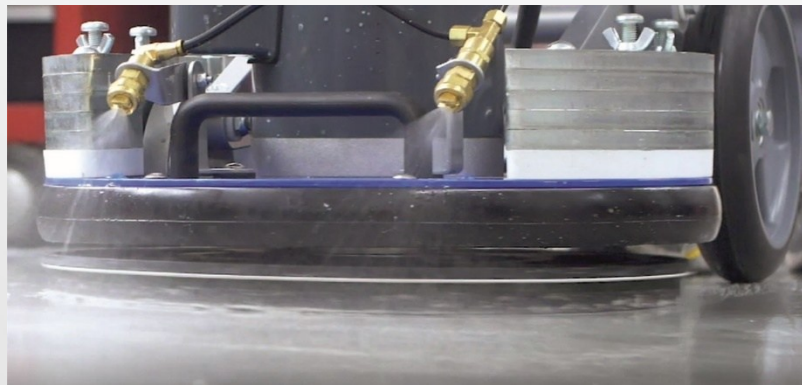
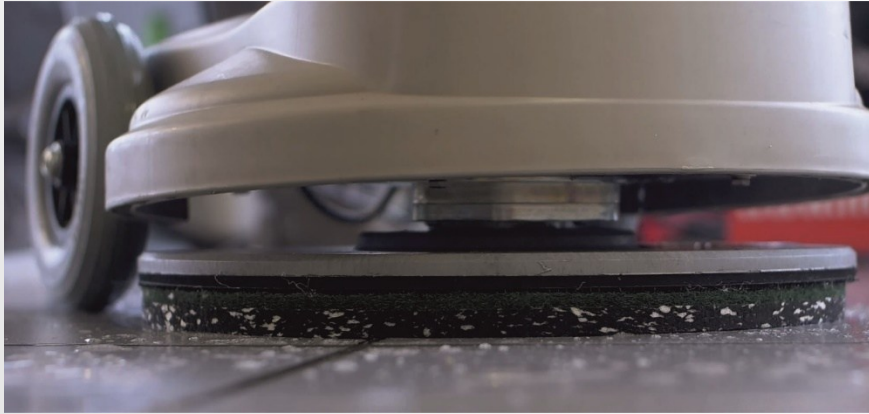
# Product Assortment

## Cleaning and polishing pads



# Product Assortment

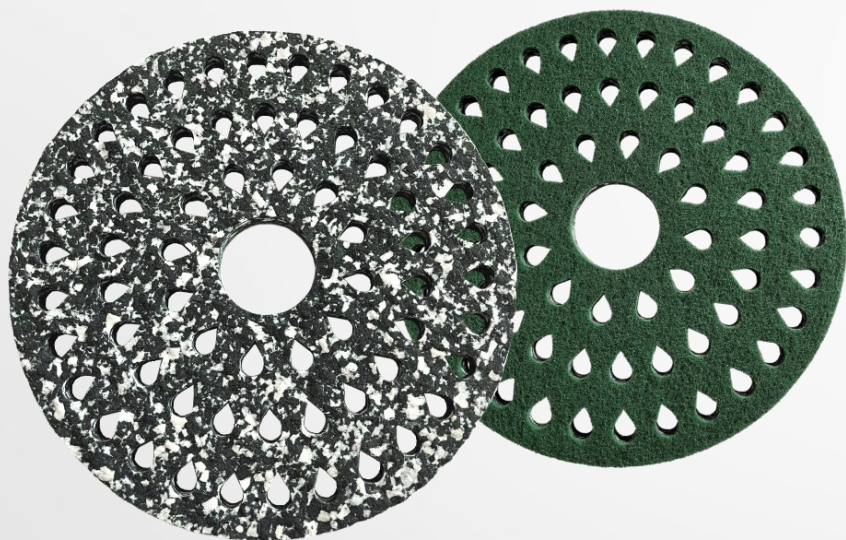
## Cleaning and polishing pads



# Product Assortment



## PU-PAD Light



- Area performance for maintenance cleaning of up to 80,000m<sup>2</sup>
- 100% environmentally friendly through the exclusive use of recycled products
- Suitable for smaller scrubber driers
- Has higher water absorption than conventional pads
- Universally applicable
- Due to the applied water drop perforation, the mechanic is additionally supported by the plus/minus effect without damaging the floor → Gentle cleaning
- The water drop perforation enables better water distribution and dirt absorption
- PLUS-MINUS effect, → Better glide on the floor & better dirt pick-up, better water distribution/saving.
- Relieves the load on motors, accumulators and batteries and achieves a higher m<sup>2</sup> output without burdening the brush motor

# Product Assortment

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## Cleaning and polishing pads

Superpads



Microfiber pads



Ultra-High-Speed Pads



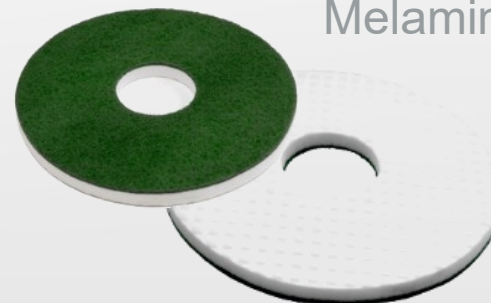
Sunshine Pads



Sunshine ProPAD 3IN1



Melamine Pads



# Product Assortment

## Cleaning machines & accessories

## Spray extraction machines



Dry vacuum cleaner



Wet/dry vacuum cleaner



Roller brushing machine



# Product Assortment

Cleaning machines & accessories



Single disc machine



Orbital machine



# Product Assortment

## Cleaning machines & accessories



# Product Assortment

Cleaning machines & accessories

Scrubber dryer machines



# Product Assortment

## Cleaning machines & accessories



### Ride-on scrubber dryer machines



# Social Engagement

## Sponsoring & Sponsorships



Main sponsorship for sports like golf, football, volleyball and boxing



**ARCORA**<sup>®</sup>  
[www.arcora-group.com](http://www.arcora-group.com)

# Social Engagement

## Sponsoring & Sponsorships

- Sponsoring an association for children with disabilities
- The income from exhibited and sold paintings by Temel Nal benefits the association
- ARCORA® offers pupils and students internships and bachelor thesis



Also Ilse Aigner (President of the Bavarian Parliament) supported by buying the paintings



# Social Engagement

## ARCORA FOUNDATION

- Support for five villages in Gassamberi, Senegal
- Improvement of basic services
- Establishment of health facilities
- Providing jobs
- Expanding educational opportunities
- Reducing famine



# ARCORA is honored...

## ...with Amsterdam Innovation Award

Category Winner of the category Workforce and Ergonomics  
with the ARCORA PU-PAD LIGHT at  
INTERCLEAN in Amsterdam in May 2022



# ARCORA is honored...

...with Munich PhönixPrize

**PhönixPreis: The City of Munich honors entrepreneurs  
with a migration background and recognizes  
outstanding economic achievements**



# ARCORA is honored...

...with Munich PhönixPrize



Münchner  
PhönixPreis  
Wirtschaftspreis für  
Migrantenunternehmen

**ARCORA® GERMANY**



**THANK YOU!**